

## European Economics Analyst

## Euro Area Inflation — A Bumpy Ride Up a Shallow Path (Schnittker)

- Euro area core inflation has fallen by almost a percentage point since the start of the year to an all-time low of 0.2%yoy in September. The data suggest that three-quarters of this decline can be explained by just three subcomponents: travel, hospitality, and clothing/footwear. Slicing the data differently, we find that about a third of the overall decline in core inflation since January can be attributed to Covid restrictions, with a further third owing to the temporary German VAT cut.
- To get a clearer read of the likely path of inflation rates over the next year, we build simple statistical models for each of the 16 high-level subcomponents of Euro area core inflation. Our framework suggests that monthly core inflation will remain subdued for the rest of the year, before picking up in 2021 as the Covid distortions unwind. The inflation path, however, will be bumpy over the next couple of years, as tax changes and base effects will have large effects on the year-over-year inflation rates. We project core inflation to peak at 1.4% in September next year, before falling back to around 1.0% in mid-2022.
- Looking further ahead, we expect inflationary pressures to be driven by three key factors: the amount of slack in the economy, the evolution of inflation expectations, and energy prices. We investigate the sensitivity of inflation to each of these drivers and find a wide range of plausible three-year-ahead core inflation rates from 0.9% to 1.6%. Against this backdrop, we maintain our baseline view that core inflation will reach 1.3% at the end of 2023. We will continue to monitor the evolution of labour market slack as the post-lockdown recovery unfolds, as well as the ECB's Strategy Review given its potential implications for underlying inflation expectations.

**Sven Jari Stehn**  
+44(20)7774-8061 | jari.stehn@gs.com  
Goldman Sachs International

**Alain Durre**  
+33(1)4212-1127 | alain.durre@gs.com  
Goldman Sachs Paris Inc. et Cie

**Adrian Paul**  
+44(20)7552-9958 | adrian.paul@gs.com  
Goldman Sachs International

**Soeren Radde**  
+44(20)7774-1105 | soeren.radde@gs.com  
Goldman Sachs International

**Filippo Taddei**  
+44(20)7774-5458 | filippo.taddei@gs.com  
Goldman Sachs International

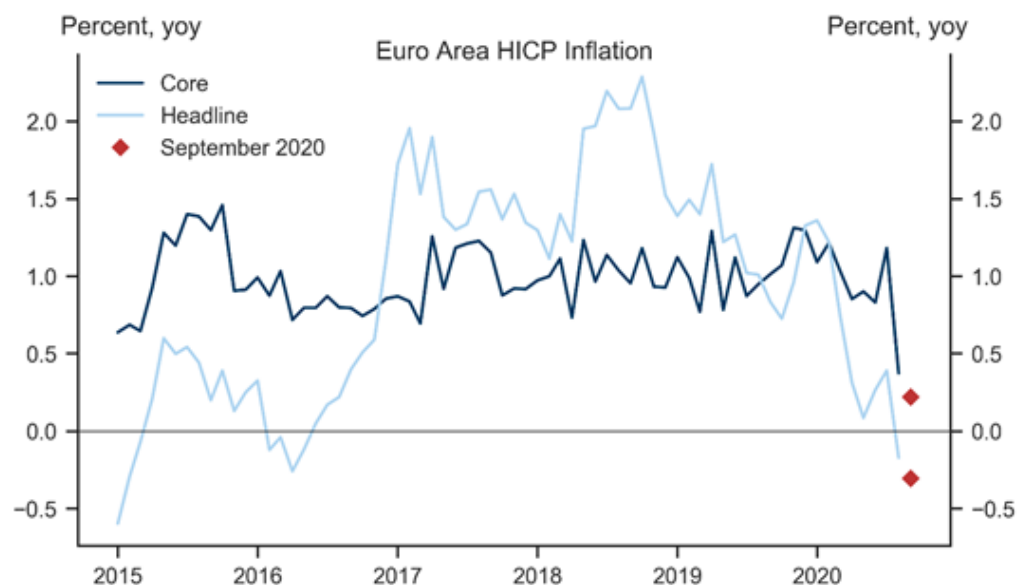
**Christian Schnittker**  
+44(20)7774-2269 | christian.schnittker@gs.com  
Goldman Sachs International

**Nikola Dacic**  
+44(20)7774-1633 | nikola.dacic@gs.com  
Goldman Sachs International

## Euro Area Inflation — A Bumpy Ride Up a Shallow Path

Euro area inflation significantly surprised to the downside in September, with Euro area core inflation falling to an all-time low of 0.22% (Exhibit 1).<sup>1</sup> The HICP component breakdown revealed continued sequential weakness, particularly in the hospitality and clothing subcomponents. The key question is whether such low inflation rates are the new normal, or a temporary phenomenon. Given the uncertain outlook for near-term sequential inflation and with multiple tax changes lined up in 2021, in today's *Analyst* we reassess the outlook for Euro area inflation, both in the short term, and in the long term.

**Exhibit 1: Core Inflation Reached an All-Time Low in September**



Source: Goldman Sachs Global Investment Research, Haver Analytics

### The Short-Term Outlook

Euro area year-on-year core inflation has fallen by a full percentage point since the Covid crisis began in February. We start our analysis by dissecting this decline in two ways.

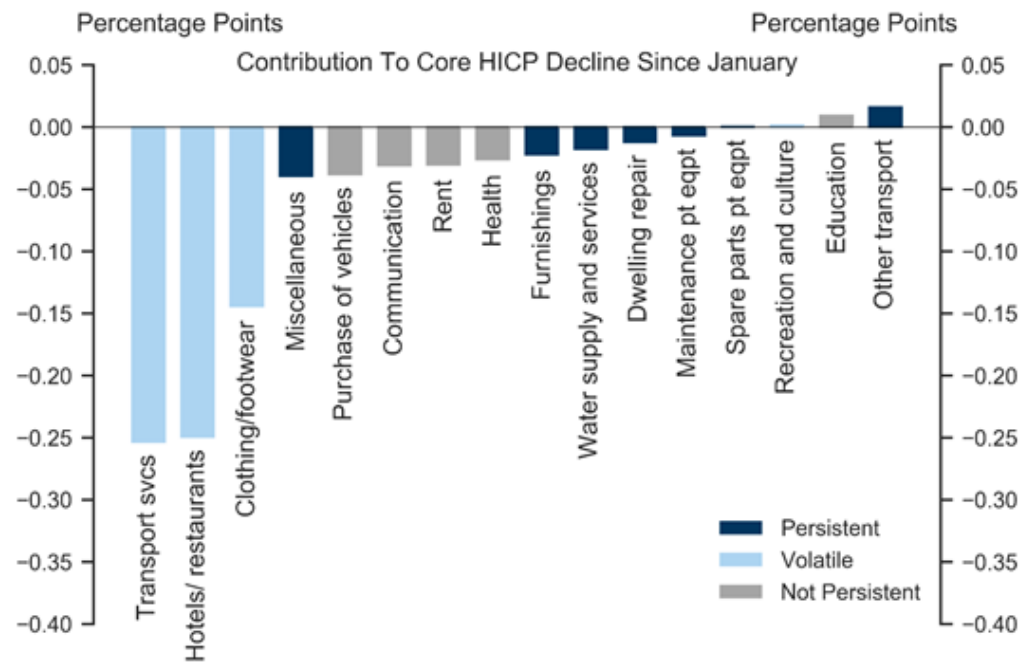
First, about three-quarters of this decline can be explained by just three subcomponents: transport services, hospitality, and clothing and footwear (Exhibit 2). It seems natural to expect the weakness in these subcomponents to continue in the near term, as we are observing a second wave of coronavirus infections, and more stringent containment measures across the Euro area. Looking further ahead into next year, however, the currently subdued inflation rates in these components look to be short-lived: a simple statistical model suggests that sequential inflation rates of these subcomponents are highly volatile and not persistent.<sup>2</sup> Conditional on our forecast of a continued recovery throughout 2021, we therefore expect sequential inflation rates of

<sup>1</sup> Our preferred measure of core inflation is headline inflation excluding energy, food, alcohol and tobacco.

<sup>2</sup> For each subcomponent, we regress month-on-month seasonally adjusted inflation on up to three lags. We only keep lags that are statistically significant at the 5% significance level, and classify a component as persistent (volatile) if the sum of autoregressive terms is greater (less) than zero.

these components to start to pick up in 2021.<sup>3</sup>

**Exhibit 2: Much of the Decline Should Unwind As The Economy Recovers**



"High Persistence" refers to a cumulative autoregressive coefficient greater than 0, "Not Persistent" to a coefficient equal to 0, while "Volatile" is the remaining categories.

Source: Goldman Sachs Global Investment Research, Haver Analytics

Second, we use our previous estimates to decompose the reduction in core inflation since January into three different buckets (Exhibit 3).<sup>4</sup> Our estimates suggest that about 30bp of the 90bp decline are attributable to components which are particularly sensitive to lockdown measures, such as air travel, and some consumer goods. As we see the likelihood of a future full nationwide lockdown across Euro area economies as relatively low at this point, there should be limited further weakness in these categories beyond the end of 2020. The same is true for the drag caused by the temporary German VAT cut, which came into force in July and will mostly unwind in January 2021.<sup>5</sup> We estimate that this temporary VAT reduction can account for around 30bp of the inflation reduction since January. The remainder of about 30bp can therefore be thought of as weakening of the underlying inflation trend, for which the outlook is more uncertain.

**Exhibit 3: Decomposing The Fall Since January**

Source: Goldman Sachs Global Investment Research, Haver Analytics

<sup>3</sup> We find that only very few components, e.g., hospitality, are sensitive to the output gap at a monthly frequency. While "output gap sensitivity" is likely a better gauge for a future rebound than purely statistical persistence, we resort to the latter here given the statistical constraints.

<sup>4</sup> This is an indicative decomposition only. While we stripped out the effect of the German VAT cut prior to estimating the impact of "Lockdown Sensitive Components", there is some risk of overlap left if our assumption of a one-third pass-through of the German VAT cut is too low (high). The residual of the decomposition is therefore likely a lower (upper) bound.

<sup>5</sup> In addition to the general temporary VAT cut from 19% to 16% (or 7% to 5% for the reduced rate), Germany cut the VAT rate on restaurant and catering services between 1 July 2020 and 30 June 2021. The rate dropped from the standard VAT rate to the 7% reduced rate (5% for the last six months of 2020 based on the above cut). This temporary cut will continue to the end of June 2021.

To get a clearer read of the likely path of sequential inflation rates over the next year, we build simple statistical models for each of the 16 high-level subcomponents of Euro area core inflation. We regress each of the subcomponents on up to three lags of itself, the current and lagged values of the unemployment gap, and the trade-weighted exchange rate, and retain covariates only if they are statistically significant.<sup>6</sup>

We then use this model to project forward inflation in these subcomponents. In line with the more qualitative evidence presented earlier, the model forecasts further muted sequential growth rates in clothing and footwear, transport services, and the hospitality industry, before a gradual improvement in 2021 (Exhibit 4). This gradual recovery is driven by a mix of “catch-up” inflation in lockdown-sensitive components, mainly services, as well as a rebound in activity in those components that the model identifies as “unemployment gap” sensitive.<sup>7</sup> We also see a re-acceleration in goods inflation, but expect this to be somewhat smaller as the catch-up inflation in services is likely to be more pronounced.

#### Exhibit 4: Our Component Level Forecast

GS Core HICP Component Forecasts (SA)					
	Sep 2020	End 2020		Sep 2021	
	YoY	YoY	Contribution to Change	YoY	Contribution to Change
<b>Core HICP</b>	<b>0.26</b>	<b>0.20</b>	<b>-0.05</b>	<b>1.38</b>	<b>1.13</b>
<b>Core Goods</b>	<b>-0.22</b>	<b>-0.07</b>	<b>0.04</b>	<b>0.97</b>	<b>0.28</b>
Clothing and footwear	-1.38	-0.03	0.11	2.46	0.32
Furnishings	0.19	-0.36	-0.05	-0.44	-0.05
Purchase of vehicles	0.73	0.33	-0.02	1.14	0.02
Spare parts and accessories for personal transport eqpt	0.54	-0.27	-0.01	-0.36	-0.01
<b>Core Services</b>	<b>0.15</b>	<b>0.04</b>	<b>-0.07</b>	<b>1.52</b>	<b>0.86</b>
Rent	1.21	1.24	0.00	1.40	0.02
Dwelling repair and maintenance	1.51	1.06	-0.01	0.70	-0.01
Water supply and services	0.84	0.74	0.00	1.61	0.03
Health	0.29	0.34	0.00	1.41	0.08
Maintenance and repair of personal transport eqpt	2.49	2.58	0.00	1.86	-0.02
Other personal transport eqpt services	1.73	1.77	0.00	1.94	0.00
Transport services	-4.39	-4.28	0.00	2.55	0.27
Communication	-2.18	-2.26	0.00	-1.37	0.03
Recreation and culture	0.00	-0.46	-0.06	0.79	0.10
Education	1.14	0.77	-0.01	1.66	0.01
Hotels and restaurants	0.21	0.17	-0.01	2.76	0.36
<b>Other</b>					
Miscellaneous goods and services	1.33	1.16	-0.02	1.22	-0.01

Core Services and Core Goods are not fully comparable to the Eurostat's Goods and Services series, as the granularity of our forecasts does not allow for the same composition. Seasonal adjustment errors mean that there might be small differences in the current year-on-year rate compared with the NSA yoy rate.

Source: Goldman Sachs Global Investment Research, Haver Analytics

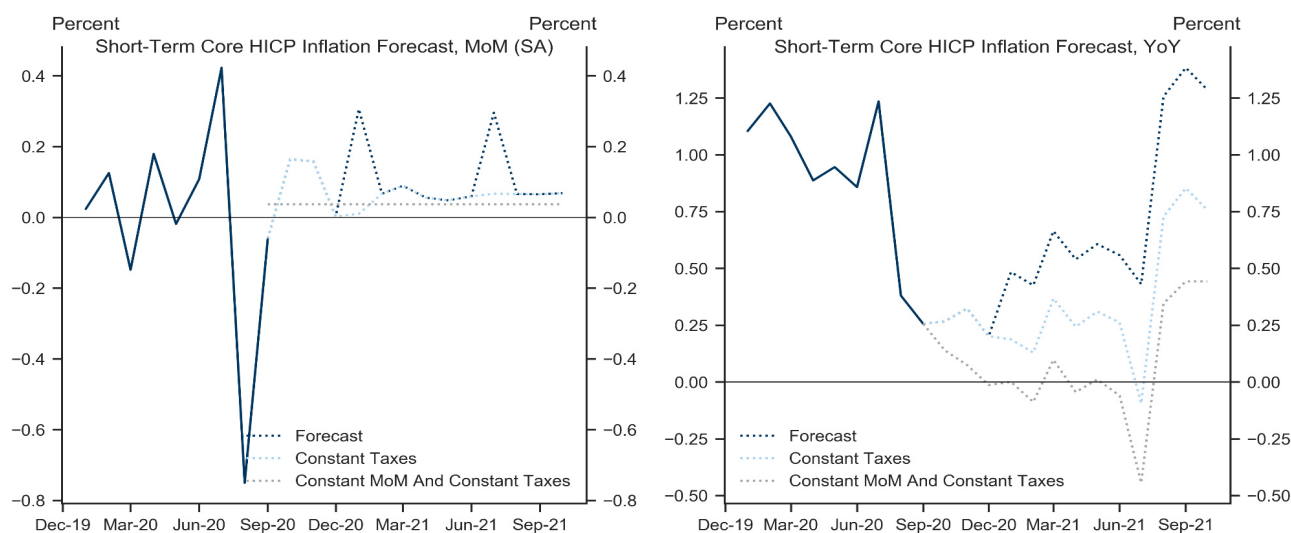
In the final step of our near-term forecast, we use the model projections and overlay our expectations of upcoming tax changes. Exhibit 5 illustrates this process. The grey line

<sup>6</sup> The lag structure is determined by statistical significance of the lags (5% significance). The unemployment gap and exchange rate (or lags thereof) are only included if they are a) statistically significant and b) have a positive sign. The models are estimated over the period from January 2007 to September 2020.

<sup>7</sup> Much of the rebound in this model is driven by mean reversion, which may be a concern. However, our longer-term “Phillips Curve” models show a similar rebound in sequential inflation based on the closing of the output gap, which should alleviate at least some of this concern.

assumes (for simplicity) constant, modestly positive month-on-month growth in inflation going forward, with taxes at their present values. The light blue lines retains the latter assumption, but uses our near-term model projections and thus incorporates a sequential pick-up in core inflation (left panel). Finally, the dark blue line takes this forecast as the baseline and adds one-off changes in sequential growth rates due to tax adjustments. All in all, we expect sequentially higher core inflation together with tax changes to boost Euro area core inflation to around 1.4% in a year's time (right panel).

**Exhibit 5: We Expect A Gradual Re-acceleration of Sequential Core Inflation Rates**



Source: Goldman Sachs Global Investment Research, Haver Analytics

### Taking a Longer View

Next we turn to the medium-term inflation outlook. Here we employ our “Phillips curve” framework to relate core inflation back to economic fundamentals. We regress the quarter-on-quarter annualised core inflation rate on a lag of itself, our estimate of the output gap, inflation expectations as measured by the seven-quarter-ahead Survey of Professional Forecasters, and the difference between energy and core inflation to account for any pass-through from energy prices into core inflation. While our previous work has found that this model performs well in-sample, today we zoom in on each of the three drivers to assess both model and forecast uncertainty.<sup>8</sup>

#### Slack

Starting with the measure of slack in the economy, we use our standard Phillips curve framework but vary the measure of the output gap to gauge the uncertainty around our forecast. We construct three different forecasts: first, our baseline, which uses our own measure of the output gap. We use our own GDP forecasts and our estimated trend growth rate to project the output gap forward. Second, a forecast based on our own output gap measure, but assuming a permanent supply hit to the level of potential

<sup>8</sup> For more information on this model see for example Christian Schnittker, “Euro Area Inflation – Looking Softer,” *European Economics Analyst*, 21 June 2020.

output from the coronacrisis.<sup>9</sup> Third, we use the underemployment gap as a proxy for labour market slack, which we have found works well as a proxy for inflationary pressure.<sup>10</sup> To project the underemployment gap forward, we base the path on estimates from our [previous work](#).

We find that, in our baseline projection, inflation reaches 1.3% at the end of 2023, with a plausible range of around 1.0-1.5% (Exhibit 6, left panel). While the uncertainty around our forecast for underemployment is high, this exercise raises two important points: first, we should monitor labour market developments closely to see if underemployment remains elevated throughout 2021 and thereby poses a downside risk to our forecast. Second, we should monitor the extent of the likely supply damage of the coronacrisis: our [earlier work](#) has found a number of potential channels through which this could materialise, although it is too early at this stage to quantify the precise impact. Significant, and persistent, supply damage to the economy poses an upside risk to our inflation forecast.

### *Inflation Expectations*

Next we turn to inflation expectations. Market expectations of long-term inflation are notably below those of economists. In our baseline forecast we assume inflation expectations, measured by the seven-quarter-ahead Survey of Professional Forecasters, rise gradually from around 1.3% currently to 1.5% by the end of 2023. To cross-check the sensitivity of our forecast to this assumption, we run two alternative scenarios, one in which we replace our measure of inflation expectations with market expectations (which remain particularly subdued), and one in which inflation expectations rise more quickly.

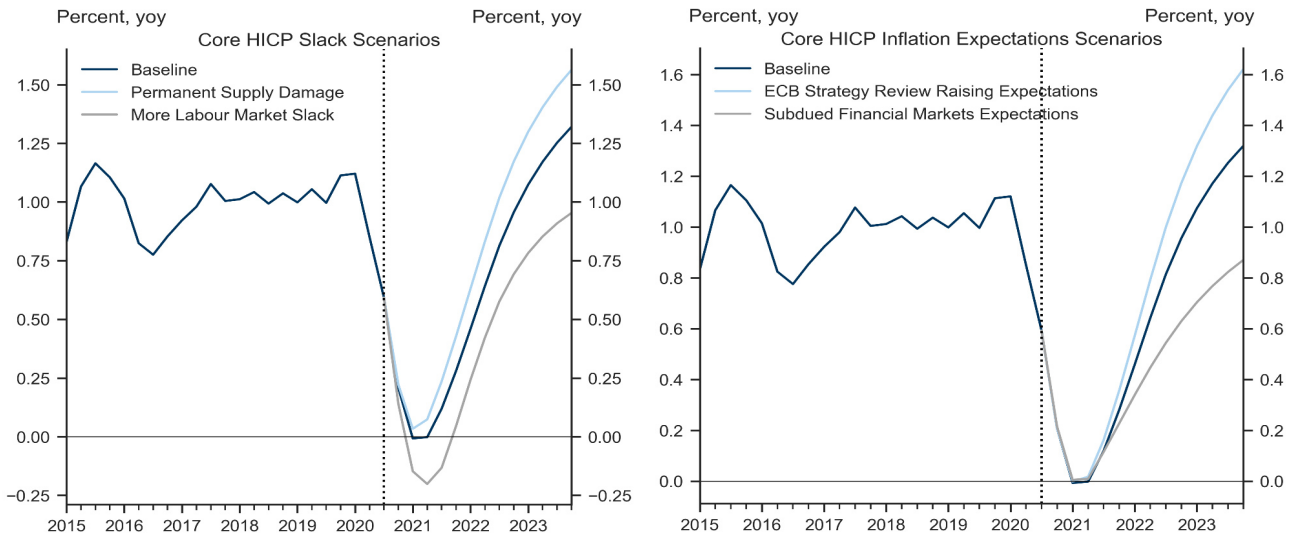
We find that these scenarios imply a range of end-2023 core inflation rates of between 0.9% and 1.6% (Exhibit 6, right panel). Persistently low inflation expectations could therefore become a self-fulfilling prophecy, and we will monitor the upcoming survey releases closely (the 2020Q4 Survey of Professional Forecasters will be released on 30 October). A faster-than-expected rebound in inflation expectations, for example caused by the outcome of the ECB's Strategy Review, poses an upside risk to our forecast.<sup>11</sup>

<sup>9</sup> Specifically, for illustration purposes, we assume that 10% of the output loss in 2020 Q1 and Q2 is permanent.

<sup>10</sup> In a horserace between the underemployment gap and our own measure of the output gap, we find that a Phillips curve with the underemployment gap as the measure of slack has slightly better (in-sample) forecast performance.

<sup>11</sup> We expect the Governing Council to adopt a symmetric 2% inflation aim but think ECB officials will include "soft" elements of AIT in its new strategy by placing some weight on persistent inflation misses when adjusting the policy stance. This could lead to higher inflation expectations. For more information, see Nikola Dacic and Jari Stehn, "A Symmetric 2% Aim with Some Memory," *European Economist Analyst*, 11 October 2020.

**Exhibit 6: There Is Considerable Uncertainty Around Our Long-Term Forecast**



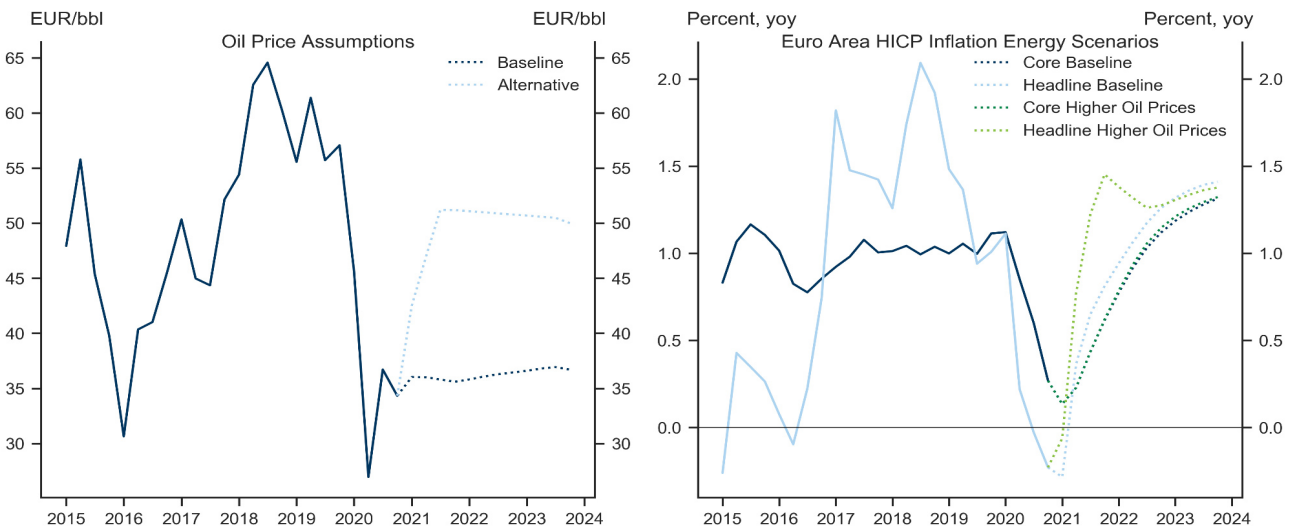
Source: Goldman Sachs Global Investment Research, Haver Analytics

*Energy Prices*

Last we turn to energy prices. In our baseline model we use oil futures as the input for our energy inflation forecast. On this baseline, the Euro price of a barrel of oil rises gradually over the forecast horizon. However, there is a risk of significantly higher oil prices, as highlighted by our commodities team (Exhibit 7, left panel).

We simulate the model under both cases and find that the impact of higher oil prices on headline inflation in the near term is sizeable, while the impact on core inflation is limited. It is, however, possible, that our model underestimates the pass-through from energy prices to core inflation with such a large shock. We therefore see a sharp rise in oil prices as a risk to both our headline and core inflation forecasts.

**Exhibit 7: Higher Oil Prices Mainly Affect Headline Inflation**



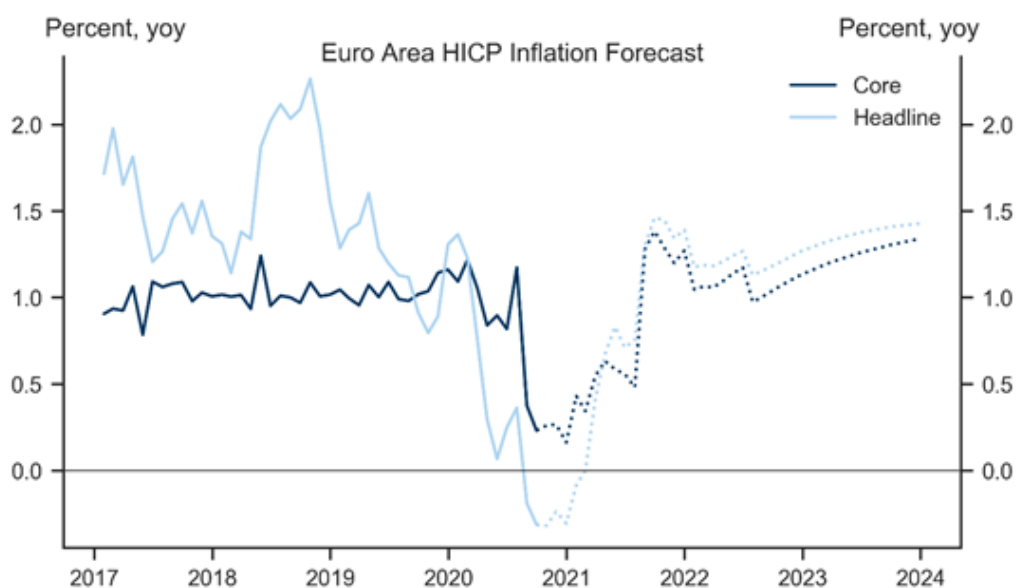
Source: Goldman Sachs Global Investment Research, Haver Analytics

## Our Updated Inflation Projections

In the final step, we pull together both our short- and long-term model to produce EMU-4 and Euro area forecasts. Combining the models allows us to easily apply granular judgments to subcomponents in the short run, while more closely linking our inflation forecast back to economic fundamentals in the medium to long run.<sup>12</sup>

We expect Euro area inflation to be volatile over the next couple of years, as tax changes and base effects make the underlying rate of inflation hard to read. We project core inflation to peak at 1.4% in September next year, before falling back to around 1.0% in mid-2022. From there on core inflation should give a cleaner read of underlying inflationary pressures, and we expect a gradual increase in inflation over 2022H2 and 2023 to 1.3% at the end of 2023. We expect headline inflation to run about a tenth above this throughout the forecast.

**Exhibit 8: We Expect Inflation To Be Volatile In the Near Term ...**



Source: Goldman Sachs Global Investment Research, Haver Analytics

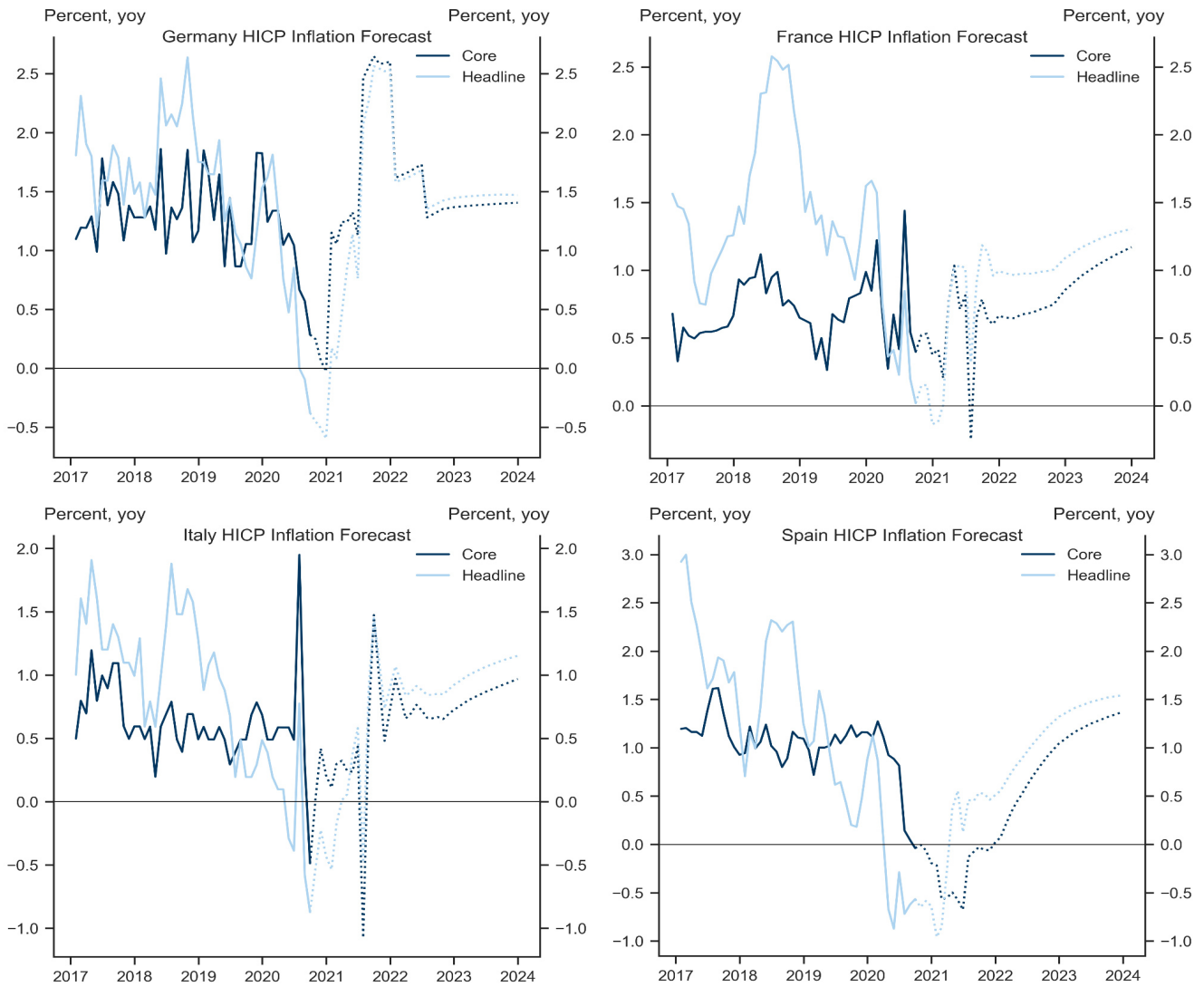
At the EMU-4 level, we expect tax changes and seasonal factors to lead to a distorted picture until late 2022. In Germany, we expect temporary spikes in inflation in both January and July 2021 as the temporary VAT cut is unwound, and a further boost to headline inflation in January 2021 as the German carbon tax adds about 7 cents per litre to the price of fuel (Exhibit 9, top left). In France, we see base effects related to this year's delayed summer sales leading to significant volatility in the year-on-year inflation rate in the middle of next year. We also expect a slight boost to headline inflation in November of this year on account of an increase in the tobacco tax (Exhibit 9, top right). The seasonal volatility is also visible in Italy in 2021, and we expect a sequential pick-up in inflation to leave Italian core inflation at 1.0% at the end of 2023 (Exhibit 9, bottom left). Our Spanish inflation forecast is notably below that of the Bank of Spain, as we expect tourism prices to recover at a slower rate (Exhibit 9, bottom right). In terms of non-EMU-4 forecasts, we expect the reversal of the Irish VAT cut in March 2021 to

<sup>12</sup> We switch from our short- to medium-term model after one year.



boost Euro area inflation slightly.

**Exhibit 9: ... With Even More Volatility At The EMU-4 Level**



Source: Goldman Sachs Global Investment Research, Haver Analytics

Overall we therefore expect highly volatile inflation rates over the next couple of years, followed by a gradual increase of core inflation to 1.3%. The uncertainty around the medium-term baseline forecast is high, however, and we will continue to monitor the evolution of labour market slack and the development of inflation expectations as cross-checks for our modal forecast.

**Christian Schnittker**

# Disclosure Appendix

## Reg AC

We, Sven Jari Stehn, Alain Durre, Adrian Paul, Soeren Radde, Filippo Taddei, Christian Schnitker and Nikola Dacic, hereby certify that all of the views expressed in this report accurately reflect our personal views, which have not been influenced by considerations of the firm's business or client relationships.

Unless otherwise stated, the individuals listed on the cover page of this report are analysts in Goldman Sachs' Global Investment Research division.

## Disclosures

### Regulatory disclosures

#### Disclosures required by United States laws and regulations

See company-specific regulatory disclosures above for any of the following disclosures required as to companies referred to in this report: manager or co-manager in a pending transaction; 1% or other ownership; compensation for certain services; types of client relationships; managed/co-managed public offerings in prior periods; directorships; for equity securities, market making and/or specialist role. Goldman Sachs trades or may trade as a principal in debt securities (or in related derivatives) of issuers discussed in this report.

The following are additional required disclosures: **Ownership and material conflicts of interest:** Goldman Sachs policy prohibits its analysts, professionals reporting to analysts and members of their households from owning securities of any company in the analyst's area of coverage.

**Analyst compensation:** Analysts are paid in part based on the profitability of Goldman Sachs, which includes investment banking revenues. **Analyst as officer or director:** Goldman Sachs policy generally prohibits its analysts, persons reporting to analysts or members of their households from serving as an officer, director or advisor of any company in the analyst's area of coverage. **Non-U.S. Analysts:** Non-U.S. analysts may not be associated persons of Goldman Sachs & Co. LLC and therefore may not be subject to FINRA Rule 2241 or FINRA Rule 2242 restrictions on communications with subject company, public appearances and trading securities held by the analysts.

#### Additional disclosures required under the laws and regulations of jurisdictions other than the United States

The following disclosures are those required by the jurisdiction indicated, except to the extent already made above pursuant to United States laws and regulations. **Australia:** Goldman Sachs Australia Pty Ltd and its affiliates are not authorised deposit-taking institutions (as that term is defined in the Banking Act 1959 (Cth)) in Australia and do not provide banking services, nor carry on a banking business, in Australia. This research, and any access to it, is intended only for "wholesale clients" within the meaning of the Australian Corporations Act, unless otherwise agreed by Goldman Sachs. In producing research reports, members of the Global Investment Research Division of Goldman Sachs Australia may attend site visits and other meetings hosted by the companies and other entities which are the subject of its research reports. In some instances the costs of such site visits or meetings may be met in part or in whole by the issuers concerned if Goldman Sachs Australia considers it is appropriate and reasonable in the specific circumstances relating to the site visit or meeting. To the extent that the contents of this document contains any financial product advice, it is general advice only and has been prepared by Goldman Sachs without taking into account a client's objectives, financial situation or needs. A client should, before acting on any such advice, consider the appropriateness of the advice having regard to the client's own objectives, financial situation and needs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests and a copy of Goldman Sachs' Australian Sell-Side Research Independence Policy Statement are available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Brazil:** Disclosure information in relation to CVM Instruction 598 is available at <https://www.gs.com/worldwide/brazil/area/gir/index.html>. Where applicable, the Brazil-registered analyst primarily responsible for the content of this research report, as defined in Article 20 of CVM Instruction 598, is the first author named at the beginning of this report, unless indicated otherwise at the end of the text. **Canada:** Goldman Sachs Canada Inc. is an affiliate of The Goldman Sachs Group Inc. and therefore is included in the company specific disclosures relating to Goldman Sachs (as defined above). Goldman Sachs Canada Inc. has approved of, and agreed to take responsibility for, this research report in Canada if and to the extent that Goldman Sachs Canada Inc. disseminates this research report to its clients. **Hong Kong:** Further information on the securities of covered companies referred to in this research may be obtained on request from Goldman Sachs (Asia) L.L.C. **India:** Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (India) Securities Private Limited, Research Analyst - SEBI Registration Number INH000001493, 951-A, Rational House, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India, Corporate Identity Number U74140MH2006FTC160634, Phone +91 22 6616 9000, Fax +91 22 6616 9001. Goldman Sachs may beneficially own 1% or more of the securities (as such term is defined in clause 2 (h) the Indian Securities Contracts (Regulation) Act, 1956) of the subject company or companies referred to in this research report. **Japan:** See below. **Korea:** This research, and any access to it, is intended only for "professional investors" within the meaning of the Financial Services and Capital Markets Act, unless otherwise agreed by Goldman Sachs. Further information on the subject company or companies referred to in this research may be obtained from Goldman Sachs (Asia) L.L.C., Seoul Branch. **New Zealand:** Goldman Sachs New Zealand Limited and its affiliates are neither "registered banks" nor "deposit takers" (as defined in the Reserve Bank of New Zealand Act 1989) in New Zealand. This research, and any access to it, is intended for "wholesale clients" (as defined in the Financial Advisers Act 2008) unless otherwise agreed by Goldman Sachs. A copy of certain Goldman Sachs Australia and New Zealand disclosure of interests is available at: <https://www.goldmansachs.com/disclosures/australia-new-zealand/index.html>. **Russia:** Research reports distributed in the Russian Federation are not advertising as defined in the Russian legislation, but are information and analysis not having product promotion as their main purpose and do not provide appraisal within the meaning of the Russian legislation on appraisal activity. Research reports do not constitute a personalized investment recommendation as defined in Russian laws and regulations, are not addressed to a specific client, and are prepared without analyzing the financial circumstances, investment profiles or risk profiles of clients. Goldman Sachs assumes no responsibility for any investment decisions that may be taken by a client or any other person based on this research report. **Singapore:** Goldman Sachs (Singapore) Pte. (Company Number: 198602165W), which is regulated by the Monetary Authority of Singapore, accepts legal responsibility for this research, and should be contacted with respect to any matters arising from, or in connection with, this research. **Taiwan:** This material is for reference only and must not be reprinted without permission. Investors should carefully consider their own investment risk. Investment results are the responsibility of the individual investor. **United Kingdom:** Persons who would be categorized as retail clients in the United Kingdom, as such term is defined in the rules of the Financial Conduct Authority, should read this research in conjunction with prior Goldman Sachs research on the covered companies referred to herein and should refer to the risk warnings that have been sent to them by Goldman Sachs International. A copy of these risks warnings, and a glossary of certain financial terms used in this report, are available from Goldman Sachs International on request.

**European Union:** Disclosure information in relation to Article 6 (2) of the European Commission Delegated Regulation (EU) (2016/958) supplementing Regulation (EU) No 596/2014 of the European Parliament and of the Council with regard to regulatory technical standards for the technical arrangements for objective presentation of investment recommendations or other information recommending or suggesting an investment strategy and for disclosure of particular interests or indications of conflicts of interest is available at <https://www.gs.com/disclosures/europeanpolicy.html> which states the European Policy for Managing Conflicts of Interest in Connection with Investment Research.

**Japan:** Goldman Sachs Japan Co., Ltd. is a Financial Instrument Dealer registered with the Kanto Financial Bureau under registration number Kinsho 69, and a member of Japan Securities Dealers Association, Financial Futures Association of Japan and Type II Financial Instruments Firms Association.

Sales and purchase of equities are subject to commission pre-determined with clients plus consumption tax. See company-specific disclosures as to any applicable disclosures required by Japanese stock exchanges, the Japanese Securities Dealers Association or the Japanese Securities Finance Company.

## Global product; distributing entities

The Global Investment Research Division of Goldman Sachs produces and distributes research products for clients of Goldman Sachs on a global basis. Analysts based in Goldman Sachs offices around the world produce research on industries and companies, and research on macroeconomics, currencies, commodities and portfolio strategy. This research is disseminated in Australia by Goldman Sachs Australia Pty Ltd (ABN 21 006 797 897); in Brazil by Goldman Sachs do Brasil Corretora de Títulos e Valores Mobiliários S.A.; Ombudsman Goldman Sachs Brazil: 0800 727 5764 and / or [ouvidoriagoldmansachs@gs.com](mailto:ouvidoriagoldmansachs@gs.com). Available Weekdays (except holidays), from 9am to 6pm. Ouvidoria Goldman Sachs Brasil: 0800 727 5764 e/ou [ouvidoriagoldmansachs@gs.com](mailto:ouvidoriagoldmansachs@gs.com). Horário de funcionamento: segunda-feira à sexta-feira (exceto feriados), das 9h às 18h; in Canada by either Goldman Sachs Canada Inc. or Goldman Sachs & Co. LLC; in Hong Kong by Goldman Sachs (Asia) L.L.C.; in India by Goldman Sachs (India) Securities Private Ltd.; in Japan by Goldman Sachs Japan Co., Ltd.; in the Republic of Korea by Goldman Sachs (Asia) L.L.C., Seoul Branch; in New Zealand by Goldman Sachs New Zealand Limited; in Russia by OOO Goldman Sachs; in Singapore by Goldman Sachs (Singapore) Pte. (Company Number: 198602165W); and in the United States of America by Goldman Sachs & Co. LLC. Goldman Sachs International has approved this research in connection with its distribution in the United Kingdom and European Union.

**European Union:** Goldman Sachs International authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority, has approved this research in connection with its distribution in the European Union and United Kingdom.

## General disclosures

This research is for our clients only. Other than disclosures relating to Goldman Sachs, this research is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. The information, opinions, estimates and forecasts contained herein are as of the date hereof and are subject to change without prior notification. We seek to update our research as appropriate, but various regulations may prevent us from doing so. Other than certain industry reports published on a periodic basis, the large majority of reports are published at irregular intervals as appropriate in the analyst's judgment.

Goldman Sachs conducts a global full-service, integrated investment banking, investment management, and brokerage business. We have investment banking and other business relationships with a substantial percentage of the companies covered by our Global Investment Research Division. Goldman Sachs & Co. LLC, the United States broker dealer, is a member of SIPC (<https://www.sipc.org>).

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients and principal trading desks that reflect opinions that are contrary to the opinions expressed in this research. Our asset management area, principal trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this research.

We and our affiliates, officers, directors, and employees, will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives, if any, referred to in this research, unless otherwise prohibited by regulation or Goldman Sachs policy.

The views attributed to third party presenters at Goldman Sachs arranged conferences, including individuals from other parts of Goldman Sachs, do not necessarily reflect those of Global Investment Research and are not an official view of Goldman Sachs.

Any third party referenced herein, including any salespeople, traders and other professionals or members of their household, may have positions in the products mentioned that are inconsistent with the views expressed by analysts named in this report.

This research is focused on investment themes across markets, industries and sectors. It does not attempt to distinguish between the prospects or performance of, or provide analysis of, individual companies within any industry or sector we describe.

Any trading recommendation in this research relating to an equity or credit security or securities within an industry or sector is reflective of the investment theme being discussed and is not a recommendation of any such security in isolation.

This research is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any advice or recommendation in this research is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of investments referred to in this research and the income from them may fluctuate. Past performance is not a guide to future performance, future returns are not guaranteed, and a loss of original capital may occur. Fluctuations in exchange rates could have adverse effects on the value or price of, or income derived from, certain investments.

Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Investors should review current options and futures disclosure documents which are available from Goldman Sachs sales representatives or at <https://www.theocc.com/about/publications/character-risks.jsp> and [https://www.fiadocumentation.org/fia/regulatory-disclosures\\_1/fia-uniform-futures-and-options-on-futures-risk-disclosures-booklet-pdf-version-2018](https://www.fiadocumentation.org/fia/regulatory-disclosures_1/fia-uniform-futures-and-options-on-futures-risk-disclosures-booklet-pdf-version-2018). Transaction costs may be significant in option strategies calling for multiple purchase and sales of options such as spreads. Supporting documentation will be supplied upon request.

**Differing Levels of Service provided by Global Investment Research:** The level and types of services provided to you by the Global Investment Research division of GS may vary as compared to that provided to internal and other external clients of GS, depending on various factors including your individual preferences as to the frequency and manner of receiving communication, your risk profile and investment focus and perspective (e.g., marketwide, sector specific, long term, short term), the size and scope of your overall client relationship with GS, and legal and regulatory constraints. As an example, certain clients may request to receive notifications when research on specific securities is published, and certain clients may request that specific data underlying analysts' fundamental analysis available on our internal client websites be delivered to them electronically through data feeds or otherwise. No change to an analyst's fundamental research views (e.g., ratings, price targets, or material changes to earnings estimates for equity securities), will be communicated to any client prior to inclusion of such information in a research report broadly disseminated through electronic publication to our internal client websites or through other means, as necessary, to all clients who are entitled to receive such reports.

All research reports are disseminated and available to all clients simultaneously through electronic publication to our internal client websites. Not all research content is redistributed to our clients or available to third-party aggregators, nor is Goldman Sachs responsible for the redistribution of our research by third party aggregators. For research, models or other data related to one or more securities, markets or asset classes (including related services) that may be available to you, please contact your GS representative or go to <https://research.gs.com>.

Disclosure information is also available at <https://www.gs.com/research/hedge.html> or from Research Compliance, 200 West Street, New York, NY 10282.

© 2020 Goldman Sachs.

**No part of this material may be (i) copied, photocopied or duplicated in any form by any means or (ii) redistributed without the prior written consent of The Goldman Sachs Group, Inc.**

For the exclusive use of JOSEPH.STEIN@GS.COM